

# Investment Analysis





#### Executive Summary

With the new changes to Client Focused Reforms (CFR), BMO aims to support Registered Individuals with information about the recommended securities and tools to help address the Know Your Product (KYP) and Suitability expectations and guidelines. With consideration to understanding client-investment suitability, Registered Individuals must be able to demonstrate their assessment and understanding of a reasonable range of alternative securities made available through the firm.

To make a suitability determination, Registered Individuals need to take reasonable steps to understand the securities that they purchase, sell, or recommend for a client, including the initial and ongoing costs associated with acquiring and holding each security, the security's structure, features, and risks, and the impact of the action on their clients' accounts, including liquidity, concentration, and the actual and potential impact of costs on the client's return. Registered Individuals also must obtain approval from the firm to offer the security to their client.

In addition to putting their clients' interests first, the ability to meet the KYP requirements is pertinent to making a suitability determination. The Registered Individual must provide a reasonable range of alternative actions available at the time of determination. This refers to a suitable range of comparable securities that are available through the firm that fall within a similar risk level, suitability, and category when compared to a client's risk profile. Once these requirements are met, the Registered Individual may then present this recommendation to their client.

Completion of all the above KYP requirements should be recorded in a format that can be readily provided to regulating bodies upon request to ensure that adequate steps were taken. With the following presentation and checklist, it can help evidence that KYP obligations have been completed in order to conduct a suitability determination.



#### KYP Checklist

- Has the security been approved by the firm to be made available to the client?
- Have reasonable steps been taken by the Registered Individual to understand the securities to enable a suitability determination?
- Has the risk rating of the recommendation and the impact of the action on the client's account been evaluated?
- Has a reasonable range of alternative products been reviewed within the comparison at the time of the suitability determination?

## Commentary

BMO Global Dividend Fund, measured as a Low-Medium risk rating, provides investors a global dividend-focused growth fund. Global dividend-paying stocks have historically outperformed non-dividend paying stocks.

Managed by Sri Iyer at Guardian Capital - the fund combines human intelligence (HI) with artificial intelligence (AI) to find the "global gorillas" that consistently pay and grow their dividends. Their investment process adds value by selecting a high conviction dividend growth portfolio of 40-80 names. The BMO Global Dividend Fund can be used as a core global equity building block within a larger portfolio.

Relative to the included peer group the BMO Global Dividend Fund has:

- provided an attractive 5 year risk/reward profile
- the highest distribution yield and lowest MER
- the second-best risk adjusted performance (Sharpe ratio)
- the best performance over the trailing 1-year and 2-year period
- the second-best performance over the 5-year and 10-year period.

Fees:

- BMO Global Dividend Fund has the lowest MER of 1.00% in the peer group.

Summary:

The BMO Global Dividend Fund is an attractive solution for Investors looking for an equity fund that provides exposure to dividend yielding companies from around the World and are comfortable with Low to Medium investment risk while looking for monthly cash flow and growth.

Source: BMO Global Asset Management as of 31st August 2023.



## Hypothetical Return Graph

Growth of \$100,000.00

From 2018-09 to 2023-08

● BMO Global Dividend Series F :	\$148,594.97	● Mackenzie Global Dividend Series F :	\$149,334.74
● Fidelity Global Dividend Series F :	\$143,343.63	● CI Global Dividend Fund Series F :	\$139,599.50



Hypothetical returns are net of fees and are based on weekly performance for the period ending on 25/08/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778. For periods greater than one year, the indicated rates of return are the average annual compound total returns as of the date indicated including changes in unit value and the reinvestment of all distributions and do not take into account sales, redemption, distribution or other optional charges or income taxes payable by any unitholder that would have reduced returns.

## Overview

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
YTD Return	6.82%	4.53%	3.35%	0.17%
6 Month Return	4.81%	1.55%	0.04%	2.80%
1 Year Return	15.99%	14.49%	11.60%	12.33%
3 Year Return	7.77%	6.90%	6.26%	11.25%
5 Year Return	7.58%	7.85%	6.70%	6.20%
10 Year Return	9.37%	10.73%	9.35%	8.80%
Beta	0.81	0.82	0.77	0.78
MER	1.00%	1.05%	1.10%	1.35%

Performance is net of fees. Performance data for period ending on 27/09/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778. Risk data for period ending on 31/08/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778. MER provided by Funddata for the following items: ● Fidelity Global Divi... and ● CI Global Dividend F...

## Asset Allocation

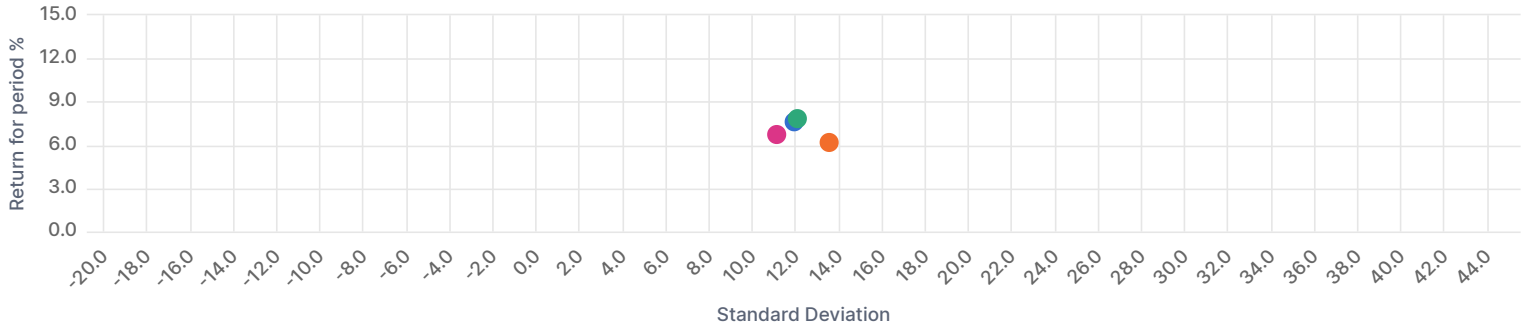
	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
Fixed Income	0.00%	0.00%	4.48%	0.00%
Cash	2.99%	0.00%	1.10%	0.34%
Canadian Equity	5.46%	0.00%	4.92%	1.78%
United States Equity	57.01%	57.29%	51.66%	57.14%
International Equity	34.54%	39.98%	37.33%	40.71%
Other	0.00%	2.73%	0.52%	0.02%

Allocations data as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640. The "Other" category will also compensate for data that is currently unavailable.

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### Risk / Reward Analysis (5 Years)

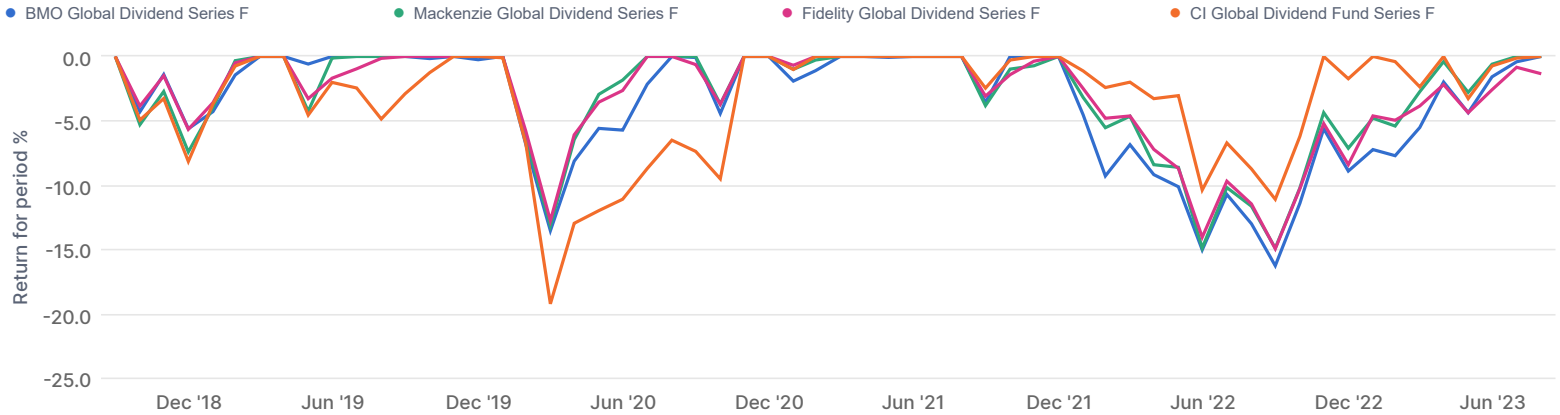
● BMO Global Dividend Series F | Std. Dev.: 11.96 | Return: 7.58%
 ● Mackenzie Global Dividend Series F | Std. Dev.: 12.08 | Return: 7.85%
 ● Fidelity Global Dividend Series F | Std. Dev.: 11.11 | Return: 6.70%
 ● CI Global Dividend Fund Series F | Std. Dev.: 13.57 | Return: 6.20%



Risk data for period ending on 31/08/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778. Performance is net of fees. Performance data for period ending on 27/09/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778.

### Drawdown Analysis

From 2018-09 to 2023-08



For periods greater than one year, the indicated rates of return are the average annual compound total returns as of the date indicated including changes in unit value and the reinvestment of all distributions and do not take into account sales, redemption, distribution or other optional charges or income taxes payable by any unitholder that would have reduced returns. Drawdown data is net of fees and is based on monthly performance for the period ending on 31/08/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778.

## Trailing Returns

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
1 Month Return	-2.44%	-3.00%	-3.17%	-3.11%
3 Month Return	1.04%	-0.49%	-1.15%	-0.95%
6 Month Return	4.81%	1.55%	0.04%	2.80%
YTD Return	6.82%	4.53%	3.35%	0.17%
1 Year Return	15.99%	14.49%	11.60%	12.33%
2 Year Return	4.64%	0.67%	-0.32%	3.14%
3 Year Return	7.77%	6.90%	6.26%	11.25%
4 Year Return	7.35%	7.84%	6.89%	7.63%
5 Year Return	7.58%	7.85%	6.70%	6.20%
10 Year Return	9.37%	10.73%	9.35%	8.80%
Since Inception	9.39%	8.66%	5.52%	9.90%

Performance is net of fees. Performance data for period ending on 27/09/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778.

## Calendar Year Returns (5 Years)

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
2022	-8.92%	-7.15%	-8.42%	-0.80%
2021	26.04%	16.73%	17.49%	22.09%
2020	6.09%	12.53%	10.03%	4.38%
2019	18.77%	25.09%	21.44%	17.54%
2018	-2.90%	-4.06%	-2.55%	-6.44%

Performance is net of fees.

## Top 5 Equity Industry Holdings

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
First	19.72% Technology	21.88% Technology	20.80% Financials	17.88% Consumer Goods
Second	15.40% Health Care	18.54% Financials	18.66% Technology	16.42% Financials
Third	13.89% Financials	15.42% Consumer Goods	13.54% Industrials	14.80% Technology
Fourth	12.34% Oil & Gas	14.66% Health Care	11.03% Consumer Services	13.96% Health Care
Fifth	11.84% Industrials	10.60% Industrials	10.44% Health Care	10.72% Industrials

Allocations data as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640.



## Top 5 Country Allocations

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
First	57.02% United States of Ameri...	57.29% United States of Ameri...	54.30% United States of Ameri...	57.34% United States of Ameri...
Second	9.92% France	6.81% Germany	7.57% United Kingdom	13.83% United Kingdom
Third	8.44% Canada	5.45% Switzerland	6.81% Japan	6.06% France
Fourth	7.12% United Kingdom	5.42% United Kingdom	5.25% Canada	4.80% Germany
Fifth	4.03% Netherlands	4.28% France	4.39% France	3.13% Netherlands

## Core Equity Metrics

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
Equity Allocation	97.01%	97.27%	93.90%	99.63%
Price-To-Book Ratio	10.27	7.31	8.37	5.25
Price-To-Earnings Ratio	26.39	25.94	26.01	22.20
Distribution Yield	3.80%	0.00%	1.16%	1.83%
Return on Equity	39.28%	31.85%	25.83%	28.80%

Allocations data as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640. Return on equity as at 31/08/23 for ● BMO95725 and ● CIG4778 and as at 31/07/23 for ● FID1640. Other equity metrics as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640.

## Equity Style Breakdown

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
<b>Equity Style</b>				
Value	7.23%	6.66%	9.79%	12.10%
Blend	10.77%	14.99%	15.60%	12.75%
Growth	82.00%	78.35%	74.60%	75.15%
<b>Market Cap</b>				
Large Cap	100.00%	100.00%	91.25%	99.85%
Mid Cap	0.00%	0.00%	7.56%	0.13%
Small Cap	0.00%	0.00%	1.19%	0.02%

Equity style provided by Funddata and is as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640.

## Core Risk Metrics (5 Years)

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
Risk Rating	Low to medium	Low to medium	Medium	Medium
Beta	0.78	0.86	0.79	0.88
Standard Deviation	11.96	12.08	11.11	13.57
Sharpe Ratio	0.56	0.60	0.54	0.41
Maximum Drawdown	-16.29%	-14.93%	-14.97%	-19.26%
R-Squared	0.79	0.95	0.94	0.79
Correlation Coefficient	0.89	0.97	0.97	0.89
Upside / Downside	↑ 82.2% ↓ 86.4%	↑ 86.1% ↓ 88.3%	↑ 75.5% ↓ 82.1%	↑ 79.8% ↓ 89.7%

Risk data for period ending on 31/08/23 for ● BMO95725, ● MFC2422, ● FID1640 and ● CIG4778. The risk metrics for ● BMO95725 and ● MFC2422 were calculated with MSCI World TR CAD and FTSE CAD 3 Months Eurodeposit. The risk metrics for ● FID1640 and ● CIG4778 were calculated with MSCI World TR USD and FTSE CAD 3 Months Eurodeposit.

## Top 5 Holdings

	● BMO Global Dividend Series F	● Mackenzie Global Dividend Series F	● Fidelity Global Dividend Series F	● CI Global Dividend Fund Series F
First	6.20% Broadcom Inc ORD	4.50% Microsoft Corp ORD	4.94% Apple Inc ORD	4.17% Microsoft Corp ORD
Second	5.93% Apple Inc ORD	2.58% SAP SE ORD	4.21% Microsoft Corp ORD	3.36% Shell PLC ORD
Third	5.42% Microsoft Corp ORD	2.29% Johnson & Johnson ORD	1.81% Taiwan Semiconductor...	3.30% Broadcom Inc ORD
Fourth	3.95% Costco Wholesale Cor...	2.28% Amazon.com Inc ORD	1.79% Eli Lilly and Co ORD	3.06% Procter & Gamble Co O...
Fifth	3.88% Williams Companies In...	2.24% Deutsche Boerse AG O...	1.65% JPMorgan Chase & Co ...	2.96% Coca-Cola Co ORD
Sub Total	25.38%	13.90%	14.40%	16.85%

Holdings data as at 31/08/23 for ● BMO95725 and ● CIG4778, as at 30/06/23 for ● MFC2422 and as at 31/07/23 for ● FID1640.

## Glossary

### Alpha

Alpha is a measure of performance. It indicates when an investment has beaten the market over a period of time.

### Beta

Beta is used as a measure of volatility of an investment compared to the risk of the entire market. A score of 1 indicates the investment is as volatile as the market. Less than 1 indicates it is less volatile than the market.

### Consistent Return

The Lipper Rating for Consistent Return identifies a fund that has provided relatively superior consistency and risk-adjusted returns when compared to a group of similar funds. Funds which achieve high ratings for Consistent Return may be the best fit for investors who value a fund's year-to-year consistency relative to other funds in a particular peer group.

Investors are cautioned that some peer groups are inherently more volatile than others, and even Lipper Leaders for Consistent Return in the most volatile groups may not be well suited to shorter-term goals or less risk-tolerant investors.

### Information Ratio

Information Ratio measures a portfolio's return beyond the returns of a benchmark and compares it to the volatility of the returns.

### Lipper Leader Scores

<http://www.lipperleaders.com/quickinfo.aspx>

Funds are ranked against their Lipper peer group classifications each month for 3-, 5-, 10-year, and overall periods. These ratings are based on an equal-weighted average of percentile ranks of the five Lipper Leaders metrics.

For each metric:

- the top 20% of funds receive a rating of '5' and are named Lipper Leaders;
- the next 20% of funds receive a rating of '4';
- the middle 20% of funds receive a rating of '3';
- the next 20% of funds receive a rating of '2';
- the lowest 20% of funds receive a rating of '1'.

Lipper Leaders provide context and perspective for making informed investment decisions but do not predict future performance.

### Management Expense Ratio

Management Expense Ratio ("MER") indicates how much a fund pays in management fees, operating expenses, taxes, and potentially commissions to advisors.

### Maximum Drawdown

Maximum Drawdown is the maximum compounded loss an investment incurred during a period.

### Portfolio Correlation

Portfolio Correlation measures how much two investments move relative to each other. Correlation falls between -1.0 and 1.0.

### Preservation

Choosing a Lipper Rating for Preservation may help to minimize downside risk relative to other fund choices in the same asset class. Investors are cautioned that equity funds have historically been more volatile than mixed-equity or fixed-income funds, and that even the Lipper Rating for Preservation in more volatile asset classes may not be well suited to shorter-term goals or less risk-tolerant investors.

### R-Squared

R-squared measures what percentage of an investment's performance is caused by movements in its benchmark. R-squared values range from 0 to 100%.

### Sharpe Ratio

Sharpe Ratio describes how much excess return an investment produces relative to its volatility.

### Sortino Ratio

Sortino Ratio describes how much excess return an investment produces relative to its downside volatility.

### Standard Deviation

Standard Deviation measures the historical volatility of an investment. It compares the variance of performance relative to its average over time.

### Total Return

The Lipper Rating for Total Return denotes a fund that has provided superior total returns (income from dividends and interest as well as capital appreciation) when compared to a group of similar funds.

### Tracking Error

Tracking Error is the difference between the standard deviation of a fund and its benchmark. It is used to indicate how closely a fund replicates a benchmark.

### Upside/Downside Capture

Upside/Downside Capture is a measure of an investment's performance during positive and negative market periods. It's used to determine how well an investment performed during periods where market returns have been positive or negative. It's presented as a percentage.

The KYP Tool is provided to Financial Advisors only, for educational and informational purposes only and solely as a tool for advisors to support the assessment of investment suitability for investors. Investors are expected to consult their advisors to determine suitability for their investment objectives and portfolio. The information, analysis and opinions expressed herein are for general information only and are not intended to provide specific advice or recommendations for any individual security. Please note that the information presented may not be appropriate for all. The KYP Tool is not intended to be an exhaustive or definitive examination, professional advice should be obtained.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments and the use of an asset allocation service. Please read the fund facts or prospectus of the mutual funds in which investment may be made before investing, including mutual fund investments under an asset allocation service. The indicated rates of return (other than for each money market fund) are the historical annual compounded total returns assuming the investment strategy recommended by the asset allocation service is used and after deduction of the fees in respect of the service. The returns are based on the historical annual compounded total returns of the participating funds including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder in respect of a participating fund that would have reduced returns. In case of BMO Money Market Fund note that mutual fund securities are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer. There can be no assurances that the Fund will be able to maintain its net asset value per security at a constant amount or that the full amount of your investment in the fund will be returned to you. Past performance may not be repeated. The indicated rate of return for each money market fund is an annualized historical yield based on the seven-day period ended as indicated and annualized in the case of effective yield by compounding the seven-day return and does not represent an actual one-year return.

Risk tolerance measures the degree of uncertainty that an investor can handle regarding fluctuations in the value of their portfolio. The amount of risk associated with any particular investment depends largely on your own personal circumstances including your time horizon, liquidity needs, portfolio size, income, investment knowledge and attitude toward price fluctuations. Investors should consult their financial advisor before making a decision as to whether this Fund is a suitable investment for them.

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